

Planning Your Interactions for the First 21 Days



- 1 Think of a prospect you have met recently or someone with whom you have a relationship that you would like to rekindle. Write their name at the top of the form below.
- 2 Plan out the investments you will give this person for the first 21 days. Remember, every two or three days is ideal for interactions during the first 21 days, so you will need at least ten items on the list when you are finished.

Name:

Investments you plan to give this person in the first 21 days:

Day 1:

Day 2:

Day 3:

Day 4:

Day 5:

Day 6:

Day 7:

Day 8:

Day 9:

Day 10:

Day 11:

Day 12:

Day 13:

Day 14:

Day 15:

Day 16:

Day 17:

Day 18:

Day 19:

Day 20:

Day 21: